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Ethos, Pathos, Logos Kairos - Example

Ethos (Appeal to Credibility):

"Trust in the expertise of our team of doctors with over 20 years of experience in treating pediatric patients. Our clinic has been serving this community for generations, and we've earned a reputation for excellence in healthcare."

Pathos (Appeal to Emotion):

"Imagine the relief on a parent's face when they see their child's pain disappear, when they can sleep through the night without coughing or wheezing. Think about the joy in a child's eyes when they can go outside to play with their friends again. Our treatment can bring those moments of happiness to your family."

Logos (Appeal to Logic):

"Studies have consistently shown that our treatment has a success rate of 95%, reducing symptoms like persistent coughing, wheezing, and shortness of breath. Our approach is backed by scientific research, and our patient testimonials are a testament to the effectiveness of our methods."

Kairos (Appeal to Timeliness):

"Now is the time to take action. As we approach the cold and flu season, it's crucial to protect your child's health. Don't wait until symptoms worsen; early intervention is key to a swift recovery. Contact us today to schedule an appointment and ensure your child's well-being during this critical time of year."

This example combines the four rhetorical appeals (Ethos, Pathos, Logos, and Kairos) to persuade the audience to consider a pediatric healthcare treatment option.

